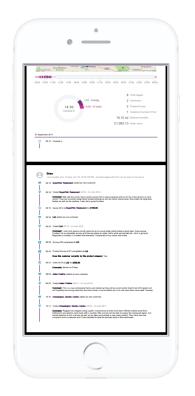
### **Product Feature Sheets**



## **Call Reports**



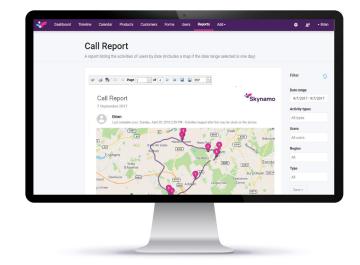
# Cut admin time in half with automatically compiled call reports.

All the activities you perform in Skynamo are automatically captured and used to create a Daily or Weekly Call Report.

For sales reps this means no more sitting for hours at the end of the day or week writing up details on customer visits or trying to remember the details of what was discussed or what was ordered.

For sales managers this means sales reps' daily or weekly report are delivered directly to their inbox with detailed information on every interaction their reps have had with customers.

Sales managers no longer need to ask where their sales reps are, where they've been, or whom they've seen, but instead can focus on providing sales reps with tips and advice to help them sell more based on insights on field sales activity available via Skynamo.



#### Spend less time on admin and more time selling.

## **Product Feature Sheets**



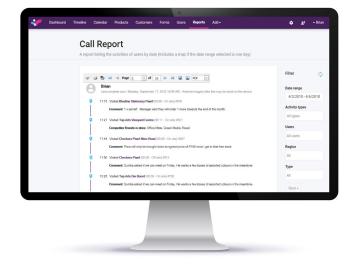
15:50 & ⊘ © ⊛ ⊂ ← Typical Daily c ⊂ À :		
Θ	Brien Last complete sync: Sunday, April 29, 2018 2:59 PM - Activities log	ged after this may be stuck on the device
and a state of the	harn the first t	
(Duran	Grant Bootham Encham Learninitead	E Carton Vier Tederrit Contraction
0-1100		0
09.00 10	80 11.00 12.00 13.00 14.00 15.00 18.00 17.00 10	ioo 1900 2000 2100 2200 2300 0000
	1.01 - Driving	8 Visits logged 2 Comments
	14:30 - 0.36 - in Visits	2 Product Survey
	Clocked In	1 Customer Complaint Form 16.15 mi Distance travelled
		£1,083.10 Order value
07 Septem	ser 2017	
0	09.10 Clucked in	
1		
0	Drien	
	Last complete sync: Sunday, April 29, 2018 2:50 PM - Activities log 00.15. BaserFab Pasternet added as new sustemer	ged after this may be stuck on the device
ļ	to 16. Visited SuperFish Restaurant (20:54 - On site) #013	
1	Comment: Met with the sweer Kevin and he would like to lea month. They are currently using Heinz fornato katchup as we bothes as well as the sachets, I also did a guide for them.	ne samples and he will by ordering
W	00.19 Guote #213 at Deperfish Restaurent for £180.50	
	= 0	<

### **Daily Call Report**

The Daily Call Report reflects a sales rep's daily activities including:

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- The distance travelled
- The value of quotes, orders and credit notes placed
- Time spent on visits vs driving
- The map shows the route the sales rep took that day this feature can be used to help sales reps plan their route better

Daily Call reports reflect sales reps' activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.



### **Product Feature Sheets**

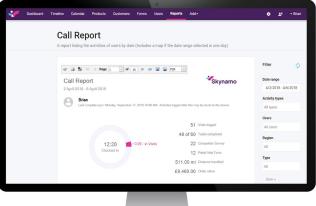


:51	\$\$ \$\$ \$\$ \$\$
← CallReportVie	९ 🏠 ।
Call Report 23 April 2018 - 27 April 2018	Skynamo
Bran Last complete sync. Monday, Suptember 17, 2018 10 Di AM - Activ	tes logged after this may be stuck on the device
	66 Visits ingped
	62 of 67 Tasks completed
4.48 · in Visits - 03:01 Clocked In	17 Retail Valt Form 29 Competitor Survey
	210.99 mi Distance travelled
	£6,935.00 Order value
23 April 2918	
Q 09.23 Visited Valley diadionary (20.02 - Of site) #85	
Comment: Customer happy stock moving. Cant see the displi- work on this.	ay from the main passage though. We have to
0125 Volvel Gaudu's Stationary (20.31 - On site) #27	
Comment: Order placed last week	
10.33 Order #15 at Shorekine Stationery Perror for E1(290.00 Comment: Spoke to Louis about outstanding belance	
10.17 Visited Fallers Surap patch (20.00 - Of site) #89 Comment, Parving promo this week alread	
19:10 Valued Bhomline Balancey Blane (20:07 - On site) #12	
Convert Kin home	
18.18 Valuel Top Arts Gugulathu (10.02 - On site) #3	
Comment: Jeff was unhappy with the service and said he is o	lone with stocking our products
Dian	
Last complete sync: Monday, September 17, 2018 10:06 AM - Activ	ies logged after this may be stuck on the device
12:21 Valued Tay Arts Philippi Plans (20.01 - On site) #07	
Constant, Gareth not in Spoke to jose He'll speak to kins	
12.34 Visited Shamiline Stationery Khapstitube Med (20.01 - 01 si Comment: Nothing sold up to date	s. 100
15.09 Valued Building 139 (20:01 - Off also) #100	
Comment: Looks like store sold 2 boxes since last visit.	
1	
= 0	<
	·

### Weekly Call Report

- Number of visits logged
- Amount of comments made
- Number of tasks completed
- Amount of forms completed
- Distance travelled
- Value of quotes, orders and credit notes placed
- Time spent on visits vs driving

Weekly Call reports reflect sales reps' activities in detail including comments made at a customer, the details of tasks completed, which forms were completed at a customer, and so much more.



#### Get in touch www.skynamo.com

