



# The Prophix Advantage Structured for Construction Success

## Construction Customers Talk ROI



Even as the building business is booming, the construction industry is facing many challenges; from unpredictable raw material prices, to a shortage of skilled workers and increasing safety regulations. In this environment, keeping costs controlled and projects on-time is important.

Centralize all your financial information and ensure your project job cost information is always in sync with your accounting, estimating, CRM, and project management systems. With a single source of the truth, everyone – from the field to the office, is always working with the most up-to-date cost information, preventing cost over-runs, reworks and project delays.

It is our mission to ensure customers know how to go above and beyond with Prophix, getting the most out of their investment. Don't take it from us, here is what some of our construction customers have to say!



We were bidding on jobs and trying to get jobs, and we didn't have any supporting data on whether or not we were actually going to be able to support that job, or if we would be able to effectively complete that job. We're now able to project that type of information with Prophix.

— **Business Systems & Financial Analyst, Alterman Inc**



Cash is critical to the long-term success of any company, so being able to project and plan cash flow is very important. We build cash flow projections so we can plan ahead and make better decisions related to funding purchases in the future or reallocating investments to generate higher income.

— **Accounting Supervisor, Interstates Companies**



Prophix gives you a great ability to use your current financial data and forecast future revenues and expenses. The additional level of data analysis ability pushes it over the edge. If the data is in your ERP and you want to know something about it, Prophix gives you a way to get that answer.

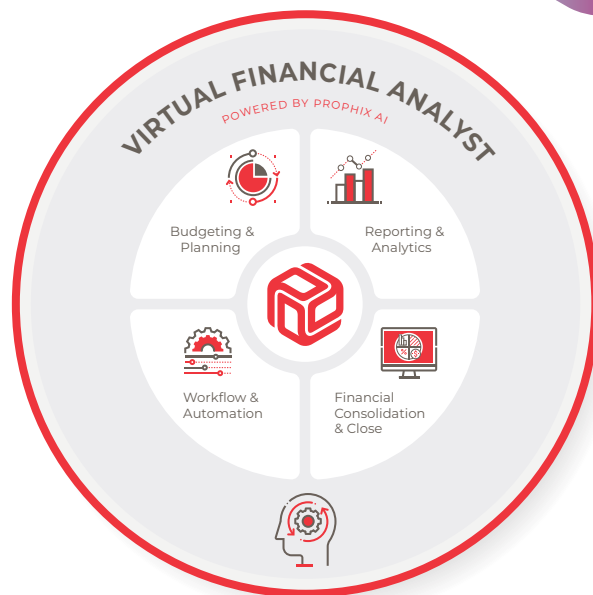
— **Assistant Controller, Gaylor Electric**



Hear from these construction customers about their experience with Prophix by [watching this video](#)

# Prophix Enables Companies in the Construction Industry to:

- Reduce errors and technical setup associated with spreadsheets
- Easily forecast cashflows by job with instant connection back to Financials
- Close month-end reporting faster and more accurately
- Streamline budgeting processes for ease of distribution and consolidation
- Provide self-service, slice & dice reporting for all users
- Effortlessly compare budget to actuals and drill into transactional detail within Prophix
- Reduce time building reports with a simple, non-technical report writer
- Monitor Key KPIs like margin fade, job borrow, and days of cash while diving directly into your data with interactive dashboards
- Facilitate collaboration across your ERP, CRM, HR and Other data systems, promoting alignment across project leaders
- Create accurate WIP reports increasing job profitability with increased visibility and drill-down capability to compare actuals



## Streamlined for Success

**Convergent**  
TECHNOLOGIES

We've had a great experience using Prophix's software as the fundamental data warehouse to generate P&Ls for our 40+ global locations. With our Prophix solution, we analyze the effect of our project spending, assess customer profitability, and conduct all of our financial consolidation.

— **Vice President, Business Technology**

**Read more by viewing this brochure**

**SKANSKA**

We used to email over 250 Excel files back and forth during our overhead planning processes. We recognized that this was unsustainable. Prophix gave us a solution that is scalable to our business, works with multiple ERPs, is manageable for the Finance team with minimal IT involvement, and has proven to be extremely cost-effective.

— **Director of Financial Reporting**

**Read more by downloading the case study**

**ELECTRA LINK**

The support of Prophix is something that other companies should strive to achieve. It has been absolutely phenomenal. The level of attention that is given to your build, the expertise and vision to develop and deliver a solution in a highly efficient timeframe has been the success story to brag about.

— **Corporate Controller**

**Read how Prophix was a win for this customer, by viewing their review online**

### Head Office

350 Burnhamthorpe Road W,  
Suite 1000 • Mississauga, Ontario  
Canada • L5B 3J1  
+1 (905) 279 8711  
info@prophix.com

### Additional Offices

USA: +1 (800) 387 5915  
UK: +44 (0) 118 900 1900  
Europe: +45 7023 2375  
DACH Region: +49 69 509 565 605  
Brazil (Rio de Janeiro): +55 21 3094 3900  
Brazil (São Paulo): +55 11 3583 1678

 **Prophix**<sup>®</sup>

[www.prophix.com](http://www.prophix.com)